

Deltek

Vantagepoint

Power Project Success for Architecture
and Engineering Firms





Deltek Vantagepoint

Projects are critical to the success of every architecture and engineering firm and you need a solution that puts your people and projects at the center of your business. Deltek Vantagepoint gives A&E firms insight to maximize productivity, boost collaboration, improve efficiency and increase profitability.

Trusted by thousands of A&E firms around the world, Deltek is an industry leader for project and financial management solutions built specifically for the way A&E firms work.



Project Command Center

Control all project information in one place – from pursuit and proposal, through project planning and financial management.



Complete View of Your Business

Gain visibility across your organization, from project initiation to completion. Get actionable insights to make more informed decisions.

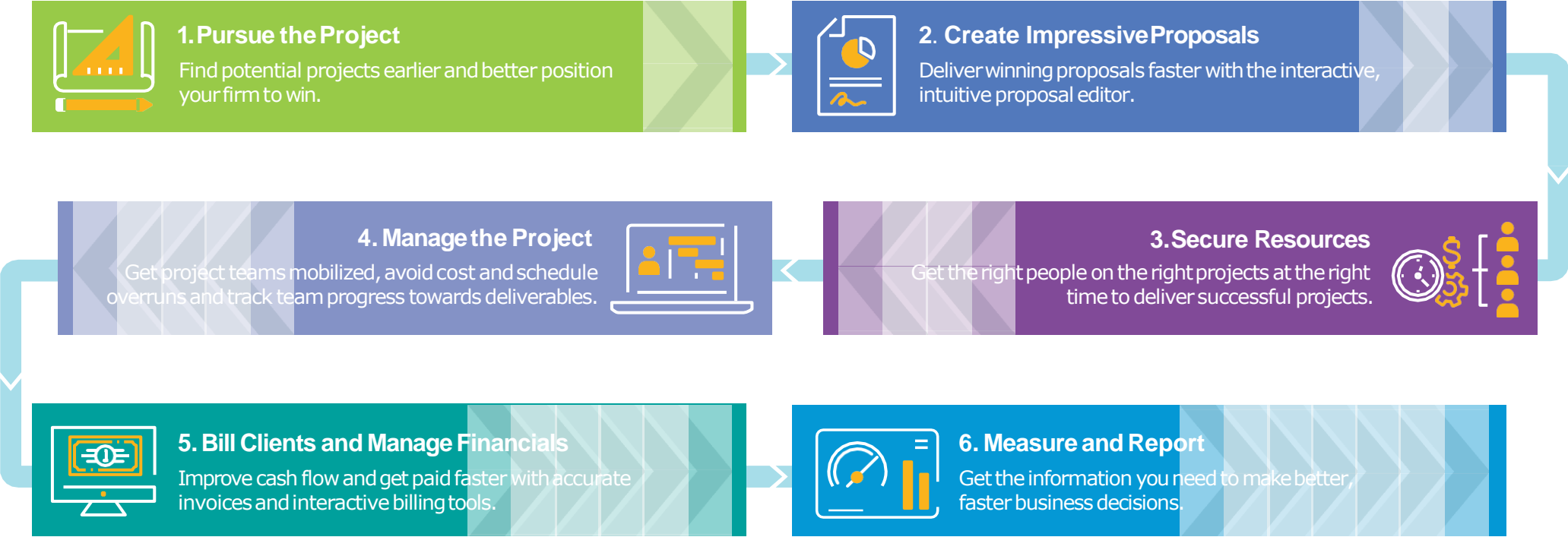


A More Efficient Way to Work

Enable teamwork and collaboration via a single tool, and empower users with a simple, intuitive experience.

**What if you could put your
people and projects at
the center of your business?**

Power Project Success with Deltek Vantagepoint





More than 80% of firms
expect their position in
the market to remain
steady or grow in the
next 18months.

DELTEK CLARITY
REPORT

1.Pursue theProject

Your world revolves around clients and projects—finding them, pursuing them and winning them. Deltek Vantagepoint helps you nurture key client relationships and pursue the right projects. Identify potential projects earlier, qualify pursuits and position your firm to win.



Nurture the right client relationships when it matters most to position your firm for the next big project



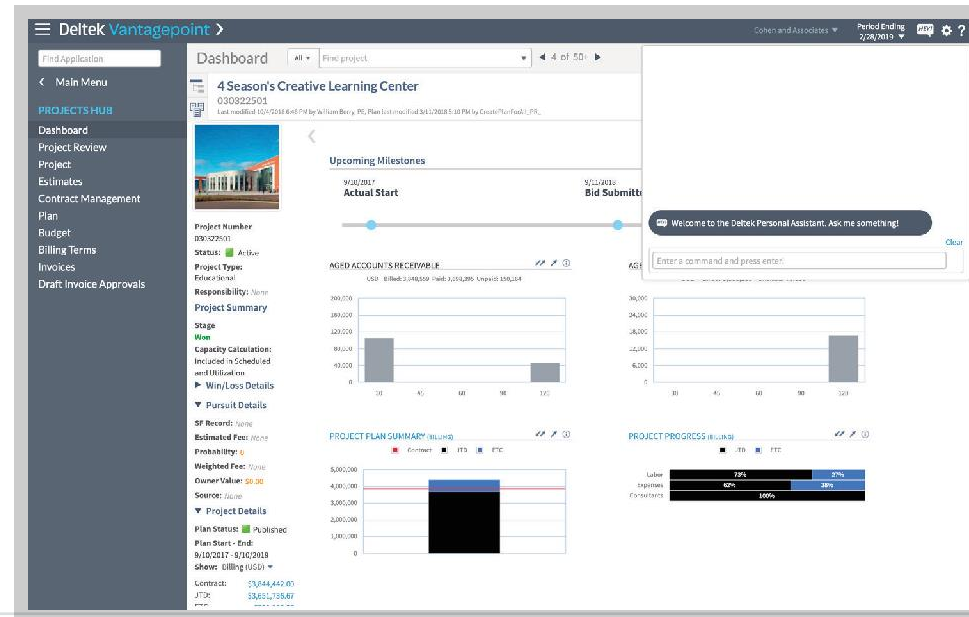
Easily create, update and manage pursuits from initial conversation through award, delivery and closeout in the projects hub



Set reminders and notifications so you never miss a follow-up or deadline



Monitor pipeline to quickly identify gaps and brightspots



<Use 'Hey Deltek' to
speak or type a request
to set up reminders,
add contacts, create
pursuits and more

2. Create Impressive Proposals

Develop impressive proposals to tell your story and convince the client you are the best choice for the project. You understand the project requirements, know the client hot buttons and recognize the competition. With easy-to-use templates and an interactive proposal editor, you can quickly create winning proposals that address RFP requirements and showcase your experience and project team.



Collaborate around pursuits with conversations, tasks and documents to ensure the right people are driving the best proposal possible



Drag-and-drop proposal editor makes it easy to create the right proposal every time

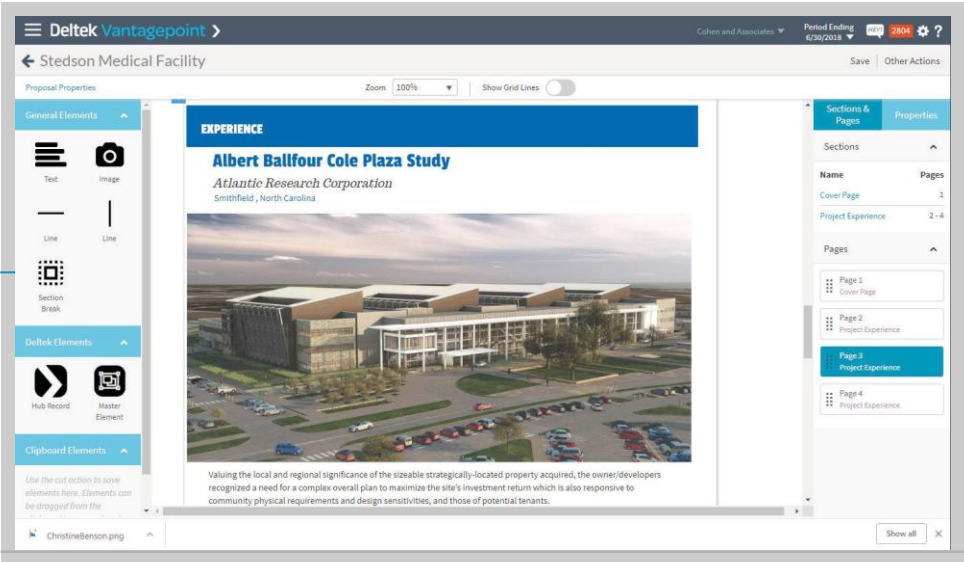


Streamline proposal creation and drive brand consistency with corporate templates, images, and boilerplates



Easily create project sheets and employee resumes specific to the pursuit

Easily create impressive proposals to help your firm win the pursuit >





With Deltek Vantagepoint,
project managers have
up-to-date information
on resources, project status,
and cash flow to make
better decisions
and increase savings.

3. Secure Resources

Getting the right people scheduled for each project from the start can make it easier to deliver successful projects. Pinpoint the right resources for your projects based on their skills and availability so you can meet project schedule and budget demands.



Staff the project with team members that have the required expertise and experience



Manage resources and deliverables throughout the project to ensure deadlines and schedules are met



Use alerts and notifications when talent resources are over or under-allocated



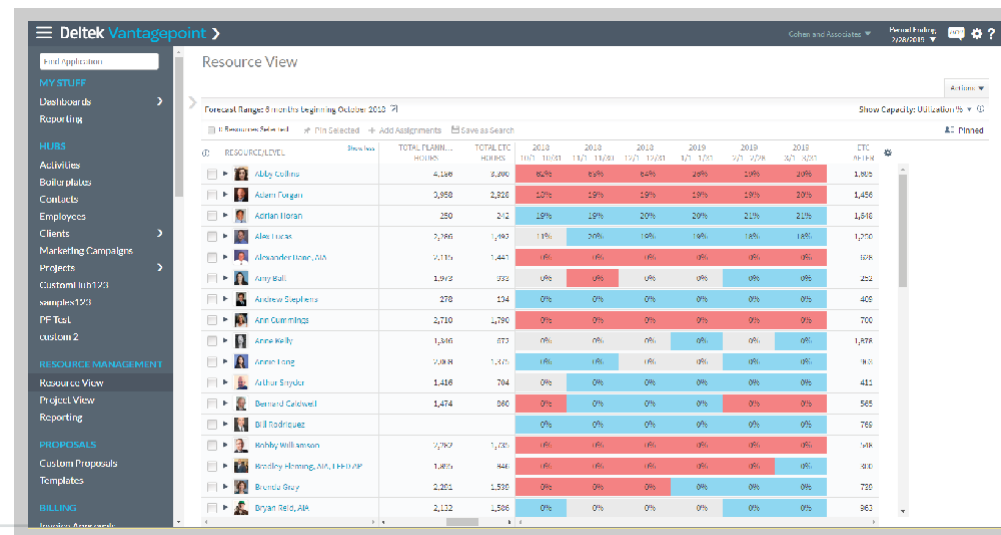
Develop cost scenarios to find the best solution for the project



Notify team members of new project assignments to keep tasks on track



Create profitable project plans with real schedules, budgets, and resources



< Confirm the right people are on the right projects and optimize utilization across the firm

4. Manage the Project

Proactively manage projects, monitor budgets vs. actuals and know exactly what's going on with projects at any time. With all project information in one projects hub, you have complete visibility into the complete project lifecycle from initial pursuit through project closeout so you can deliver successful projects.



Avoid cost and schedule overruns by tracking team progress toward project deliverables



Review and approve invoices quickly to improve cash flow



Keep teams on task and teams on track with collaboration and information management



Manage plans, budgets, teams, invoices and more in one projects hub

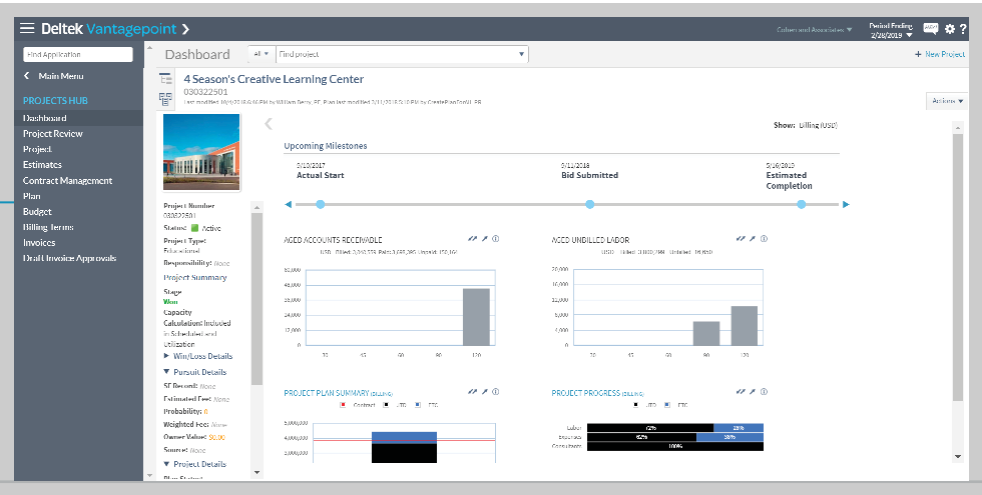


Use alerts and notifications to identify potential risks and make adjustments to meet client demands



Easily find projects with "Hey Deltek," your virtual assistant

Proactively manage your project from a single project command center >





5. Bill Clients and Manage Financials

Your firm needs to get paid for the work you deliver. You need a tool to quickly and easily submit timesheets and expense reports, reduce time to invoice and improve cash flow. Streamline billing and invoicing while improving your overall company financial management with Deltek Vantagepoint.



Generate invoices that are timely and accurate the first time—every time



Monitor payment status to expedite the billing and invoicing process



Make time and expense entry easier for more accurate, timely project financials



Improve firm profitability and cash flow billing and invoicing process



Manage key financial metrics to ensure your firm is moving in the right direction

Deltek Vantagepoint >

1 and application

Resource View

Project View

Reporting

PROPOSALS

Custom Proposals

Templates

BILLING

Invoice Approvals

Interactive Billing

Batch Billing

Billing Groups

Employee Realization

TRANSACTION CENTER

Transaction Entry >

AP Invoice Approvals

Timing and Expense Posting

Pasting Review

CASH MANAGEMENT

Vendor Payments

Employee Payments

1 and application

1 of 100

Interactive Billing

All

Find project

1 of 100

Benson Research Lab

010822201

Invoice Date: 10/1/2018

Period: 10/1/2018 - 10/31/2018

Billing/Version Options

Print

Approve

Order Actions

GENERAL

LABOR

EXPENSE

UNITS

FEES

INVOICE HISTORY

Labor

Bill

Hold

Write off

Modify

Transfer

INVOICE STATUS	STATUS	RR / DR / F	DATE	PHASE	TASK	ACTIVITY C...	CATEGORY DESCRIPT...	EMPL OVER	NAME	MOHS
Approved	Bill	✓	11/1/2017	1PH	0811	2017	Administrative Support	00038	Kunze, Carl	1
Approved	Write off	✓	11/1/2017	1PH	0811	0012	Architect	00136	Kamsey, Debra	5
Approved	Write off	✓	11/1/2017	1PH	0000	0000	Senior Architect	00107	Carlson, Lee	40
Approved	Write off	✓	1/14/2018	1PH	0000	0111	Project Manager	00071	Anderson, Steve	36
Approved	Write off	✓	2/28/2018	1PH	0000	0111	Project Manager	00071	Anderson, Steve	20
Approved	Hold	✓	4/30/2018	1PH	0000	0012	Civil Engineer	00179	Lynn, Anne	0
Approved	Bill	✓	6/15/2018	0CA	0011	0011	Philips, William	00001	Berry, William	40
New	Bill	✓	7/27/2017	0CA	1900	1900	Civil Engineer	00010	Morgan, Dwayne	4
New	Bill	✓	9/11/2017	0CA	1900	1900	Civil Engineer	00010	Morgan, Dwayne	4
New	Write off	✓	11/10/2017	1PH	0811	0012	Architect	00136	Kamsey, Debra	9
New	Hold	✓	11/27/2017	1PH	0811	0012	Associate	00010	Berry, Joshua	15
New	Write off	✓	11/12/2017	1PH	0811	0012	Architect	00136	Kamsey, Debra	12

188.50

<Manage your cash flow and improve project profitability

6. Measure and Report

Monitor the health of your business in one place. With complete visibility into every aspect of your business, you can make better, faster, more informed decisions. Spend less time running reports and more time making the right decisions to drive your business forward.



Measure performance by project, client, team and more



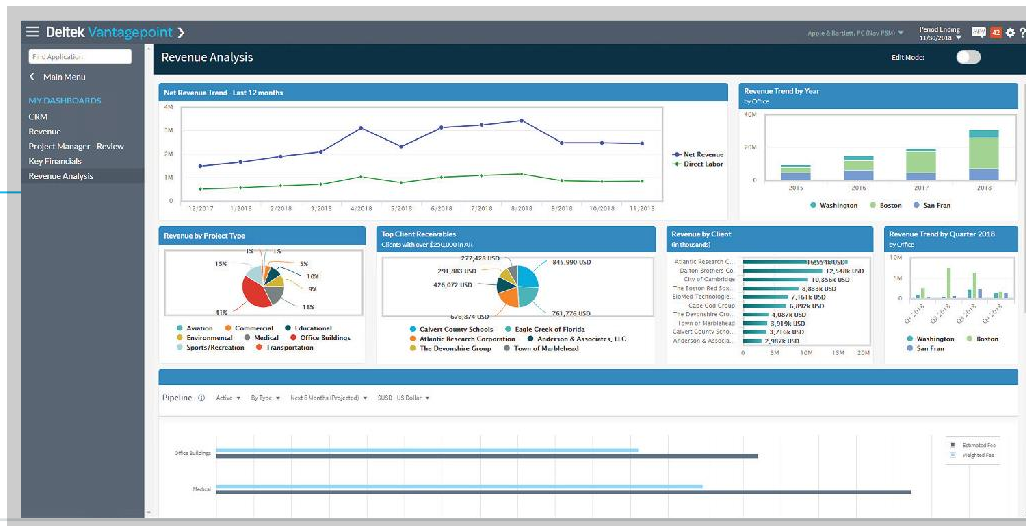
Make adjustments based on real data to increase profitability and efficiency



Make better, faster decisions with all the info
you need in a single view



Identify gaps and opportunities for growth to strategically grow your business



Get a complete view of your business with interactive dashboards >

Deltek®

Deltek Vantagepoint: Built for the way architecture and engineering firms work. Better software means better projects.

<https://www.corkinfotech.com/deltek>



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